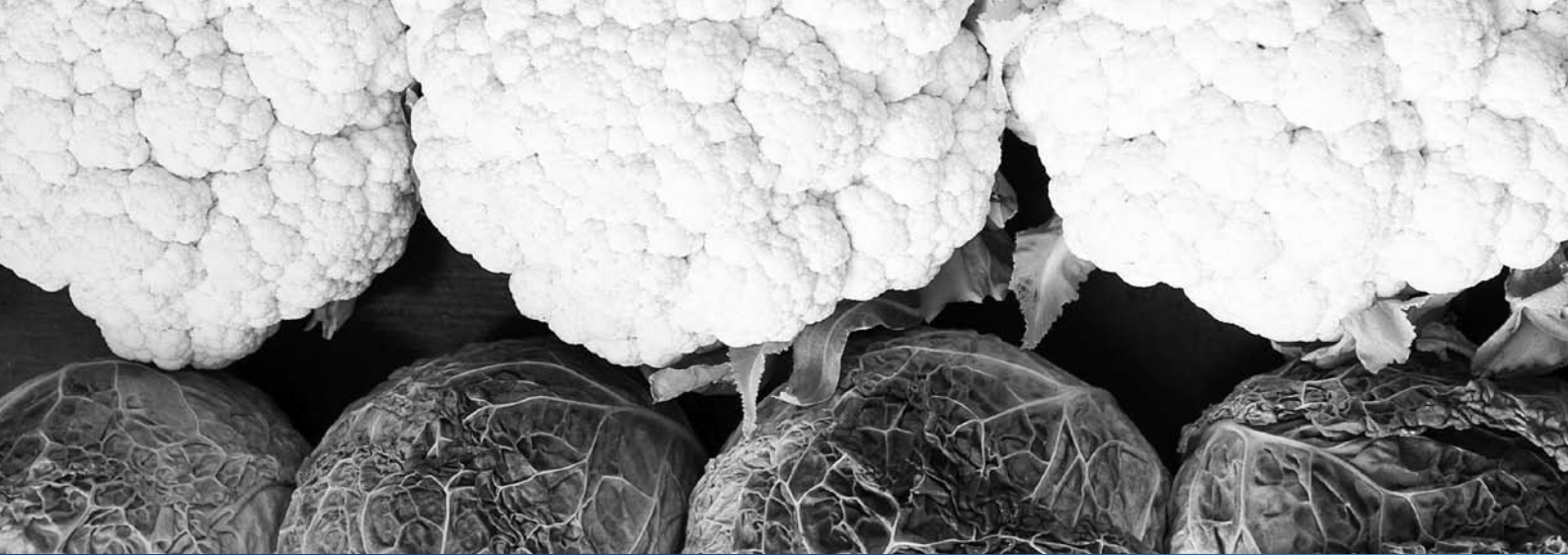




Your business system – the key ingredient for success.
End-to-end solutions for the food industry.



From farm to fork

With shifting demand patterns, thin margins and short supply cycles, food industry businesses need to develop and deliver products more efficiently than ever before to stay competitive.

Today's food manufacturers, distributors and retailers face a number of key challenges including:

- Managing fluctuations due to weather and seasonal availability that require flexible solutions so effective decisions can be made
- Short supply cycles and tight margins that squeeze cash flow
- Profitability that hinges on controlling orders, shipping, and inventory to reduce stock selling out, spoilage, and optimising stock levels – all without sacrificing sales
- The need to put downward pressure on costs yet maintain strict regulations on quality
- The increased need to track supply, inventory and customer preferences to meet local demand

How technology is streamlining food service

With a deep understanding and experience of the business issues impacting the food industry, Hands-on Systems can tailor end-to-end software solutions to support your business processes, control, and decision making.

Combining market-leading Microsoft business management solutions with Hands-on Systems' proven food industry expertise, we can help you gain real-time visibility and control across your operation.

Solutions for food manufacturers

Microsoft Dynamics® helps enable real-time insight and connectivity across the entire manufacturing process.

With accurate and up-to-date data at your fingertips, you can:

- Manufacture more efficiently, while reducing raw materials and product inventories
- Lower inventory costs by efficiently storing and managing products with varying shelf lives
- Implement flexible business processes that can change as business needs evolve
- Integrate more closely with your supply and distribution partners' systems to meet fluctuating customer demand
- Gain the oversight you need to meet strict government food safety regulations

Solutions for distributors

With the right business solutions, distributors can increase profits and optimise buying processes, inventory and delivery by giving real-time visibility into orders from multiple sources.

The right technology can help you:

- Track products in real-time from the manufacturer to the retailer
- Ensure the right products and the right quantities are available to optimise sales and warehouse space
- Tighten up delivery times and schedules by processing orders faster
- Get the most out of technologies such as radio-frequency identification (RFID) and digital inventory management systems



Solutions for retailers

By integrating financials, inventory, and customer loyalty data and processes, retailers can increase profits and improve cash flow while providing a superior customer experience.

Using technology to closely match customer demands with business activity enables you to:

- Manage multiple products and preferences across many stores
- Manage multiple PLU's for the same product
- Streamline your financial processes
- Handle purchase and invoices in the same processes
- Order via barcode scanners
- Manage stocktakes effectively
- Use real-time local intelligence at store and product level to provide consistent marketing, promotions, ticketing, pricing and loyalty programs

Familiar tools mean minimal training

By using proven and familiar Microsoft solutions, your staff can hit the ground running.

Microsoft Dynamics® has an interface design and functionality that works just like the productivity tools your people use everyday such as Microsoft Outlook, Word and Excel.

That means it's easy to use, integrates seamlessly, and maximises the return on your investment in existing Microsoft applications and operating systems.

Get in touch

Hands-on Systems has delivered mid-market business management solutions for over 20 years, with many successful food service industry implementations.

To discuss how we can help streamline your food service organisation, please call us on (02) 9922 6400, email sales@handson.com.au or visit us online at www.handson.com.au



Get in touch

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