

FRONTLINE

31st March, 2010

Claudio Riolo
Hands-on Systems
7 West Street
NORTH SYDNEY NSW 2060

Dear Claudio,

RE: Microsoft Dynamics NAV 2009 and Payroll implementation

Frontline Systems Australia is one of Australia's largest privately owned IT specialists, providing IT infrastructure, professional IT services and providing IT managed services.

Frontline Systems Australia's previous system SAP Business One was unable to:

- record accurate item costs and hence impacted the gross profit recorded on customer invoices
- view which items in stock and on unfulfilled purchase orders were allocated to which outstanding customer orders, leading to slow or poor customer service


We also needed a system which would integrate with our 3rd Party software solution iSell's ITQuoter.

Hands-on Systems successfully implemented the Dynamics NAV solution providing a complete Financials System along with their fully integrated Payroll System and interface with ITQuoter (using Web Services) across both Frontline Systems Australia and Harbour MSP on time and under budget.

Hands-on Systems Business Intelligence (BI) solution was also rolled out during the project implementation providing valuable reporting, providing our businesses with improved financial visibility to make better decisions in our future growth. In addition we were able to tap into our Microsoft Dynamics CRM information using BI.

We would highly recommend Hands-on Systems and Microsoft Dynamics NAV to any business that is considering replacing or upgrading their business systems.

Yours sincerely,



Dominic Calandra

Financial Controller

Frontline Systems Australia

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